

CREDIT RISK IN AN ERA OF RISK PREMIUM NORMALIZATION

Ramifications for Emerging European Credits

Dr. Stefan Kolek, EEMEA Corporate Credits & Strategy

Moscow, May 2013



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Germany, Austria and CEE
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CEE (*Global Finance Magazine*)
Best FX Provider 2013 in Austria,
Italy and Poland (*Global Finance Magazine*)

* This reflects FY 2012 league table positions by volume, source: Dealogic

AGENDA

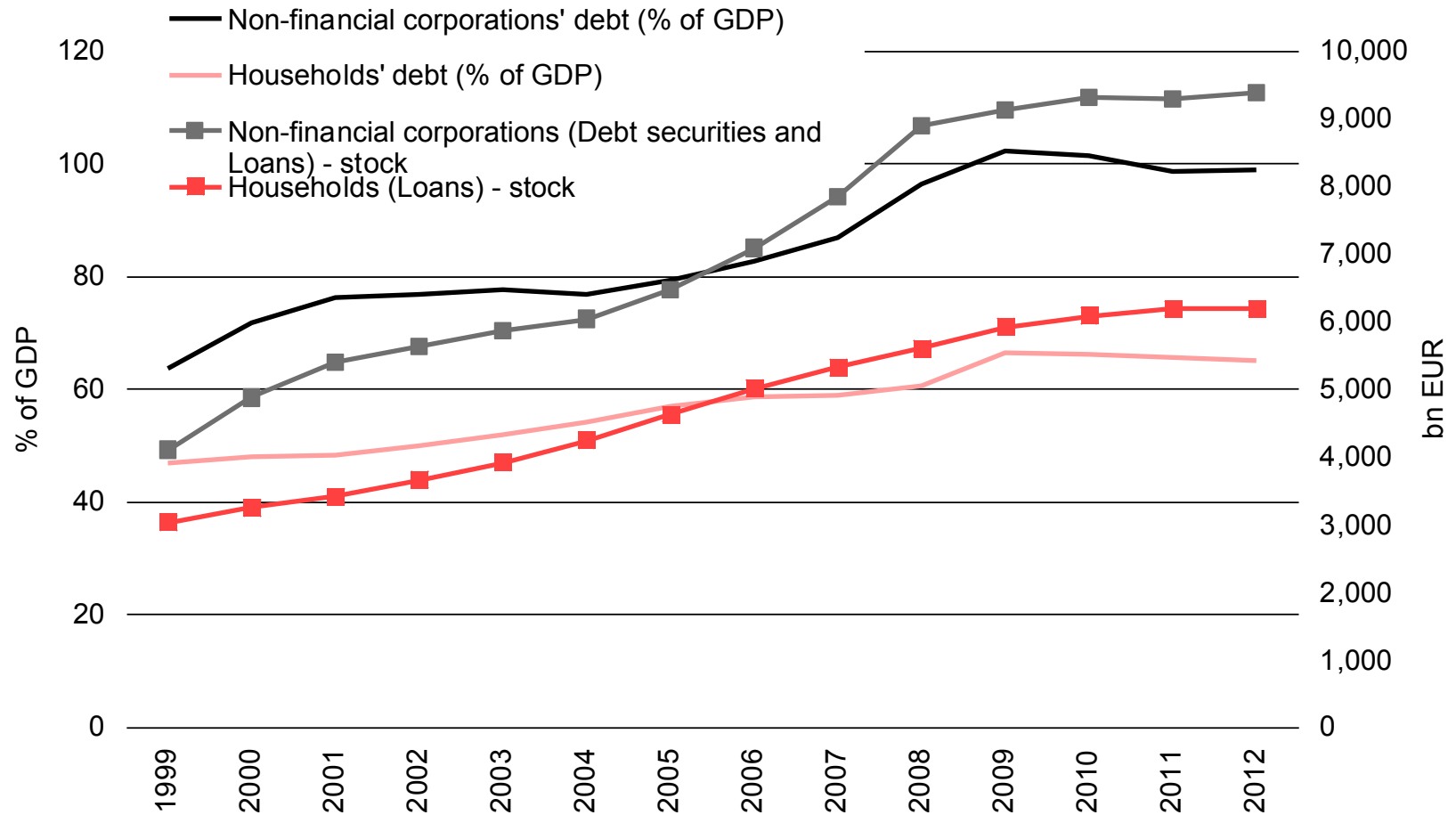
- “THE GREAT NORMALIZATION” AND ITS IMPACT ON CREDIT RISK PREMIA
- THE ROLE OF THE CORPORATE BOND MARKET AS A FUNDING SOURCE FOR CEE CORPORATES: WILL WE WITNESS A HIGHER DEGREE OF DISINTERMEDIATION?
- RAMIFICATIONS FOR EMERGING EUROPEAN CREDITS

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Deleveraging in the eurozone private sector has started, albeit ...

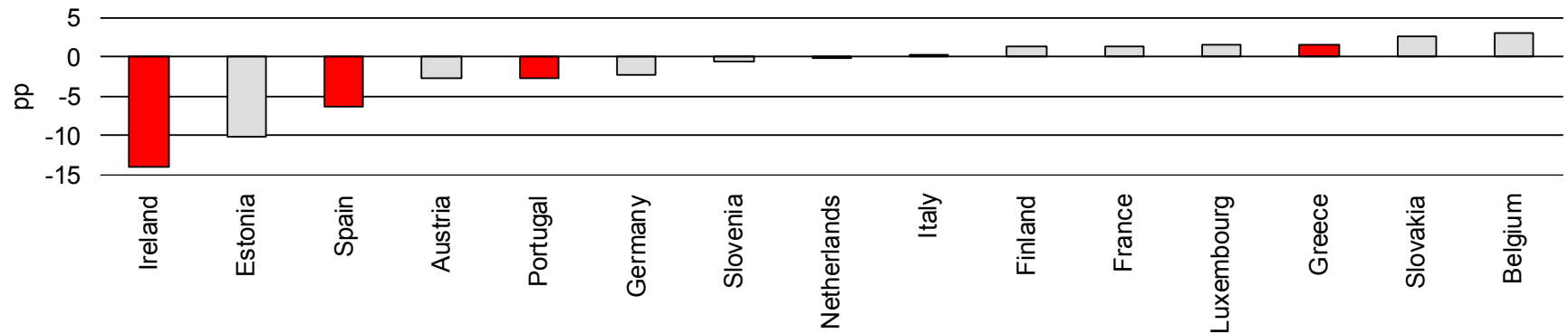
Eurozone private sector debt



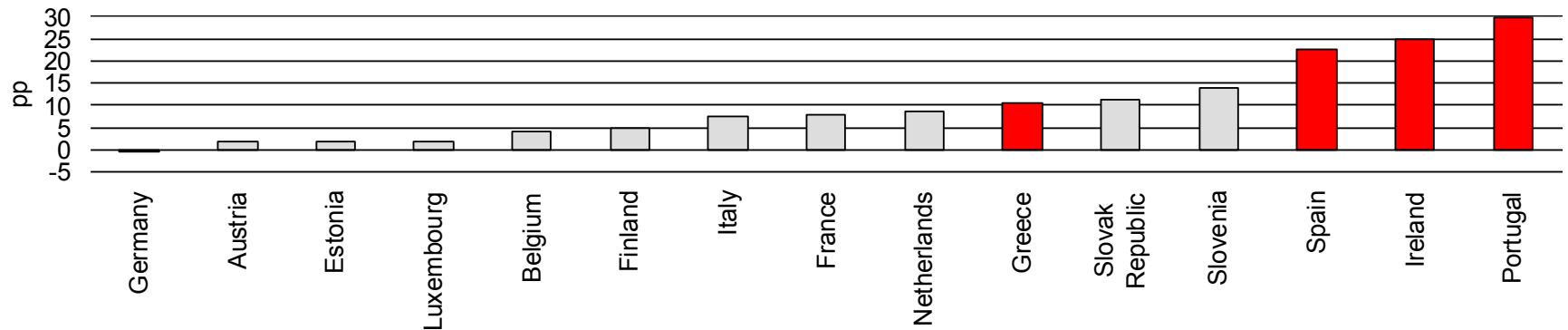
Source: Eurostat, ECB, UniCredit Research

... periphery governments' debt is increasing

Selected eurozone countries' private households debt-to-GDP change 2010 – 2012

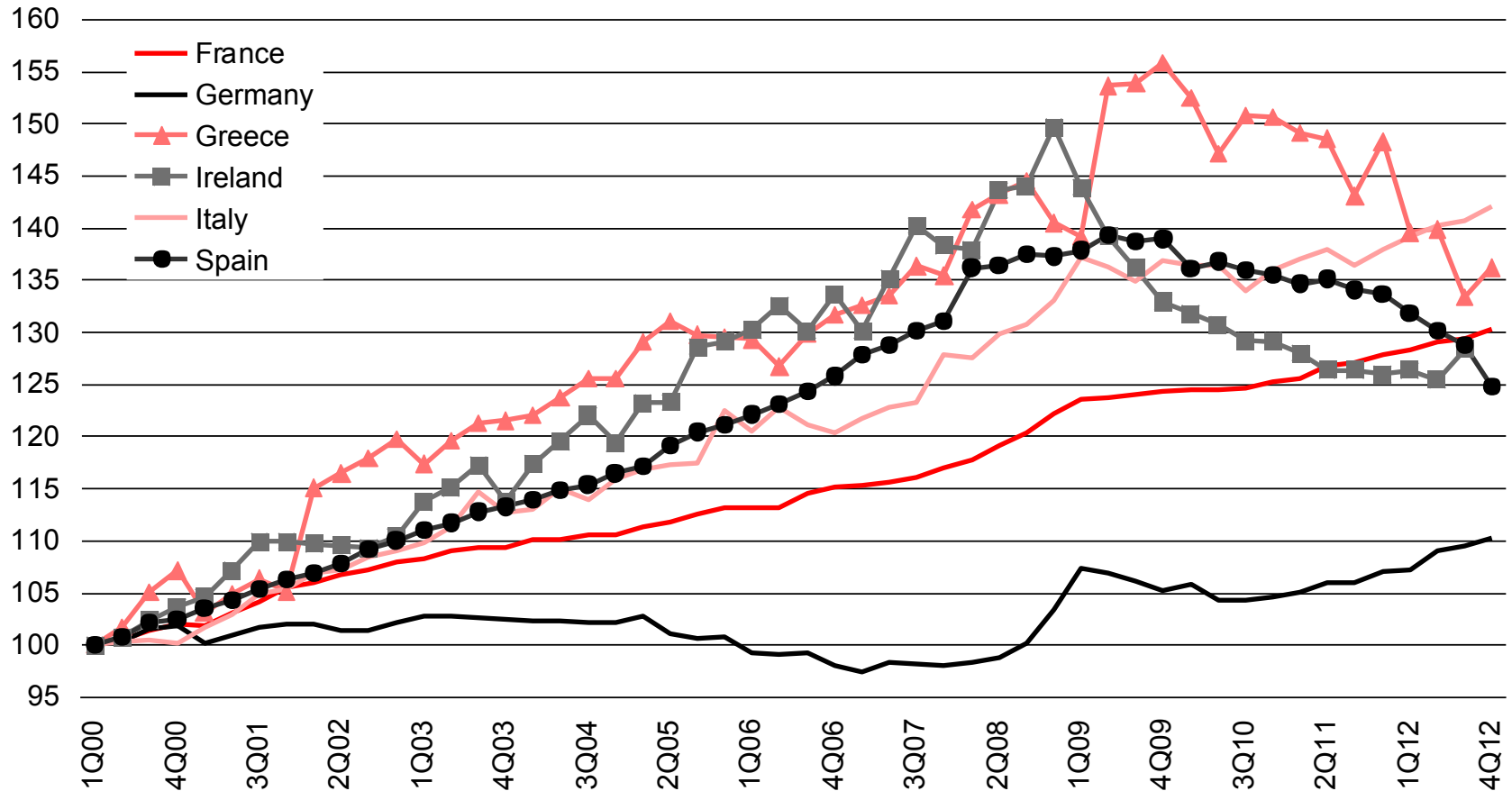


Selected eurozone countries' government debt-to-GDP change 2010 – 2012



Eurozone periphery competitiveness has increased, helping ...

Unit Labour Costs

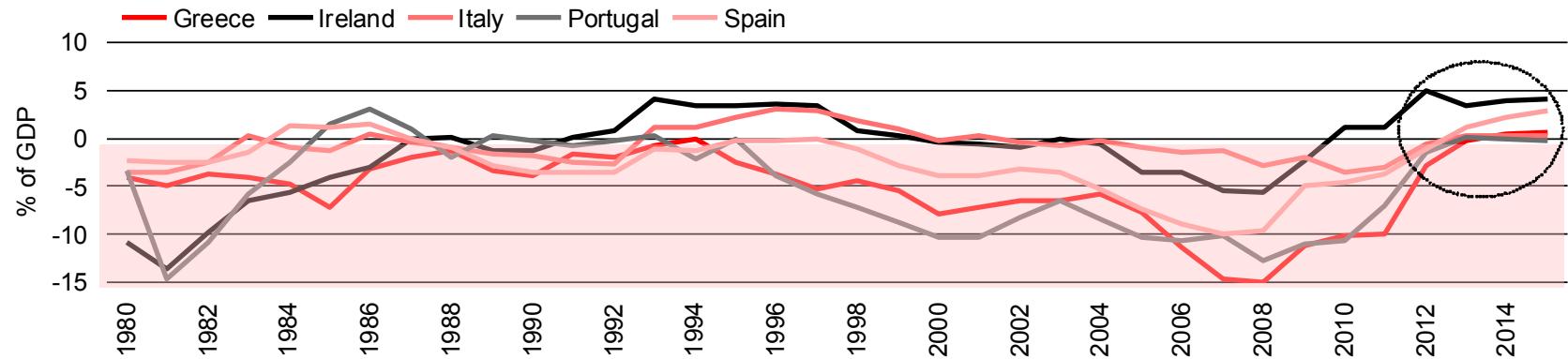


Source: Feri, UniCredit Research

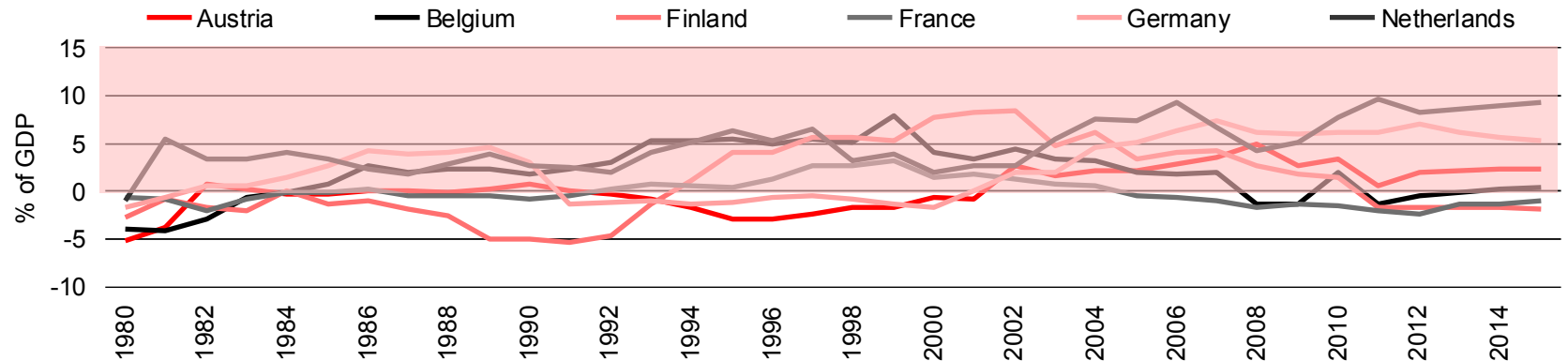
... to repair eurozone periphery external imbalances, with ...

Core and periphery countries current accounts in surplus works in a deflationary manner

Eurozone periphery current accounts



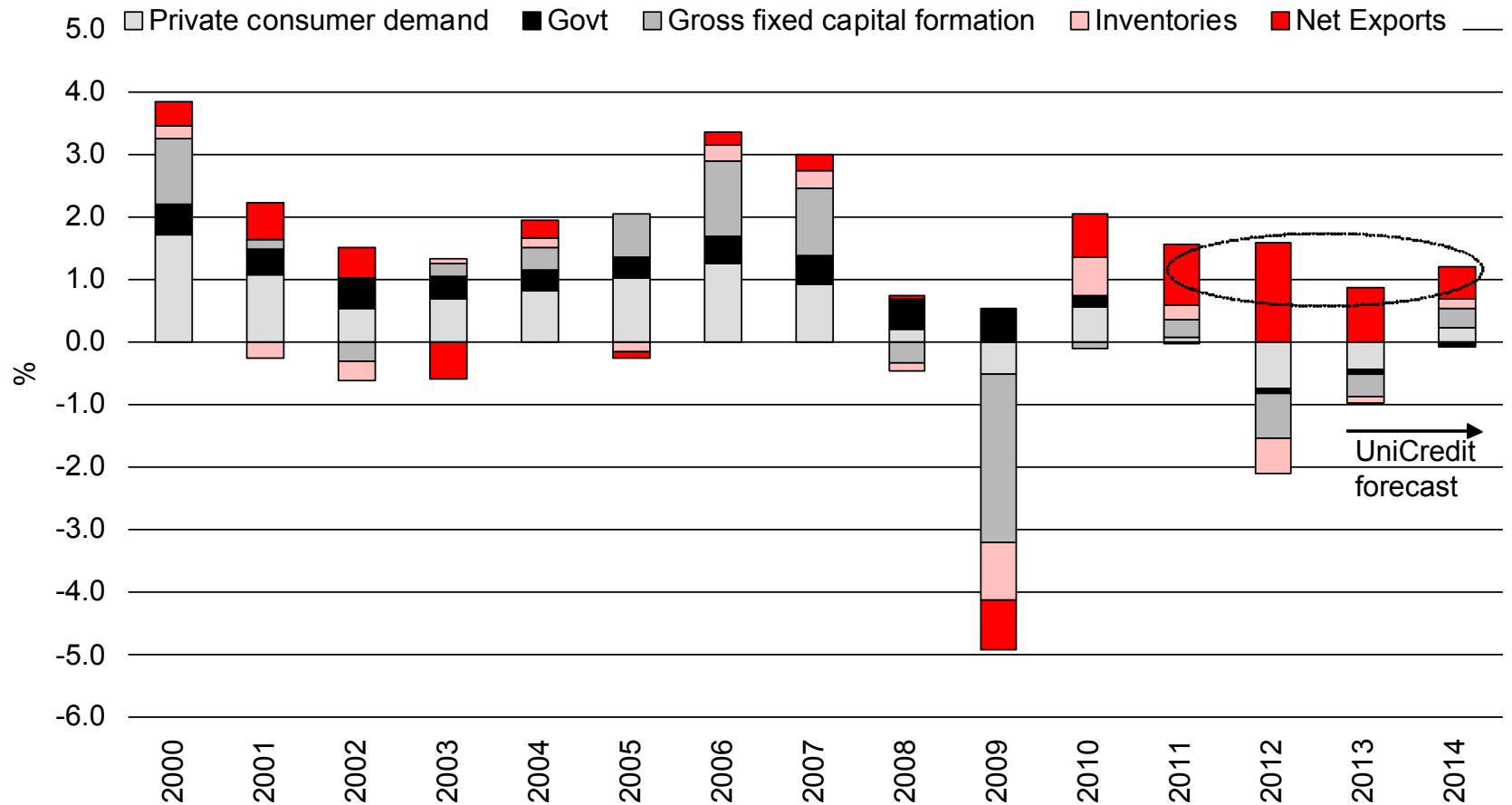
Eurozone core current accounts



Source: IMF, UniCredit Research

... external demand being the key driver for eurozone growth

Eurozone GDP growth

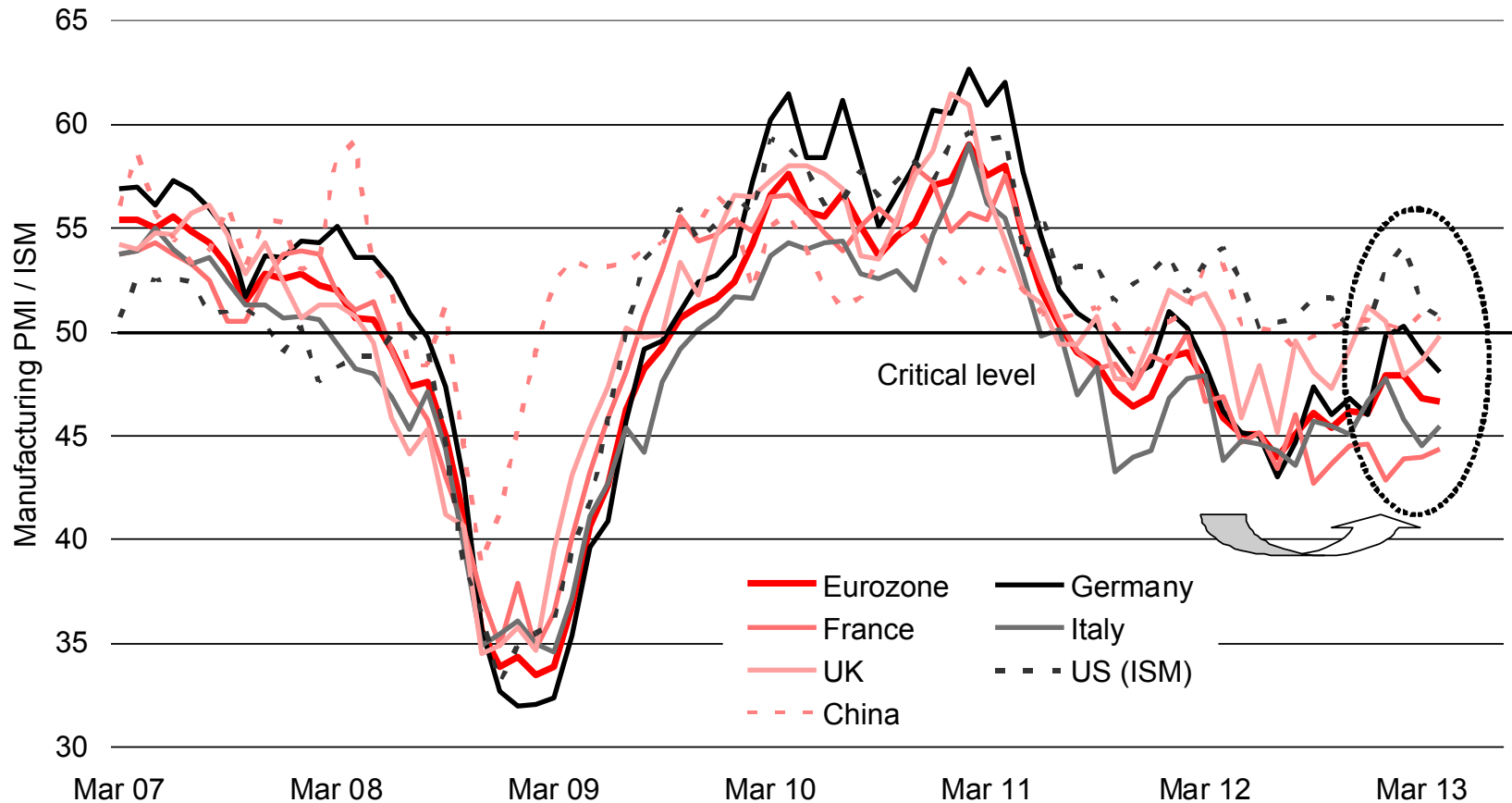


Source: Eurostat, UniCredit Research

Early indicators signal stabilization in the eurozone and ...

The trough of the cycle appears to have been reached also in the eurozone, albeit the recovery is gradual

Selected major economies manufacturing PMIs

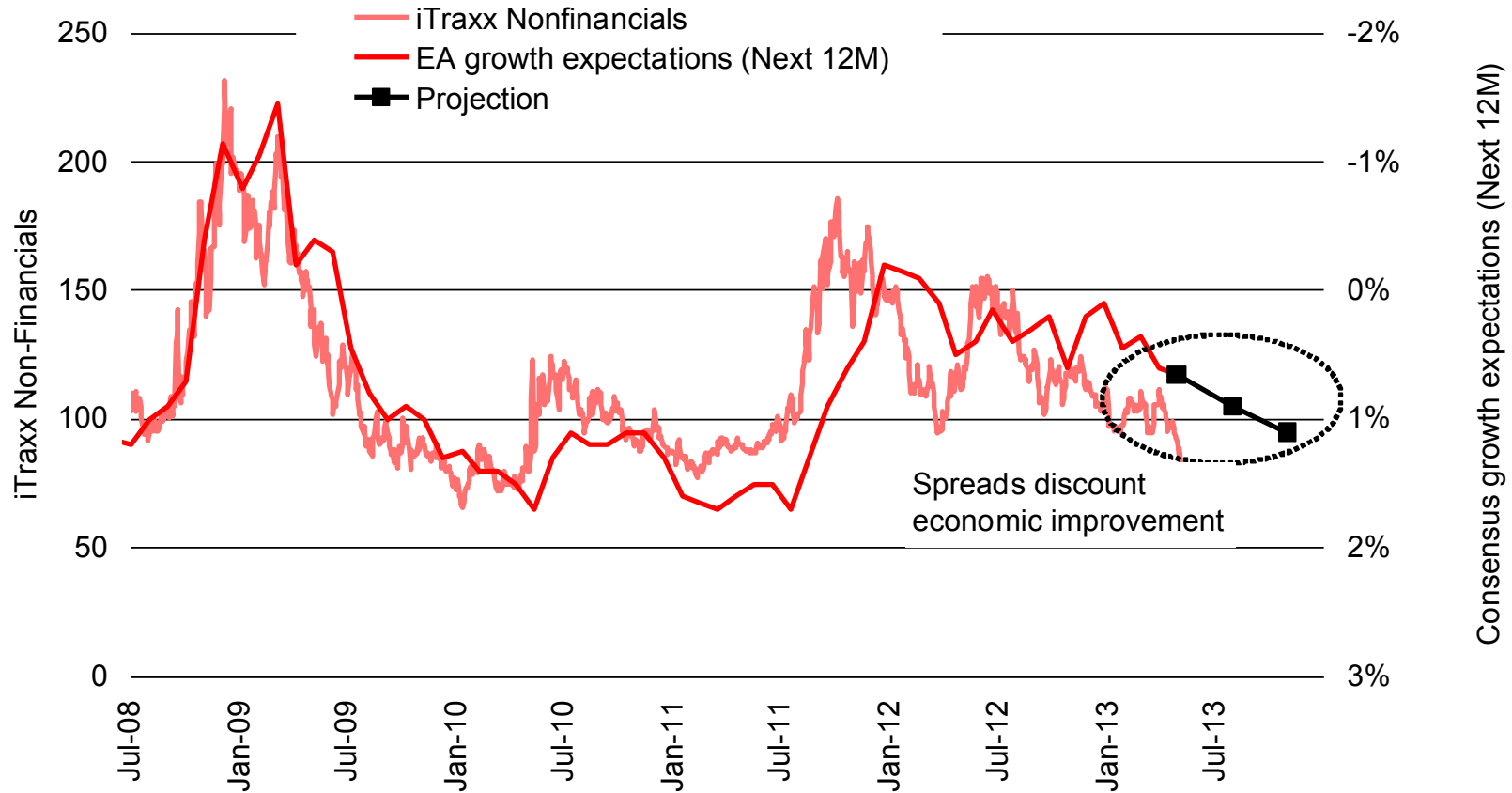


Source: Bloomberg, UniCredit Research

... consensus GDP expectations indicate positive growth

Our growth-credit model suggests that there is scope for further spread compression

Bloomberg consensus expectations vs. (implied) iTraxx Non-Financials index

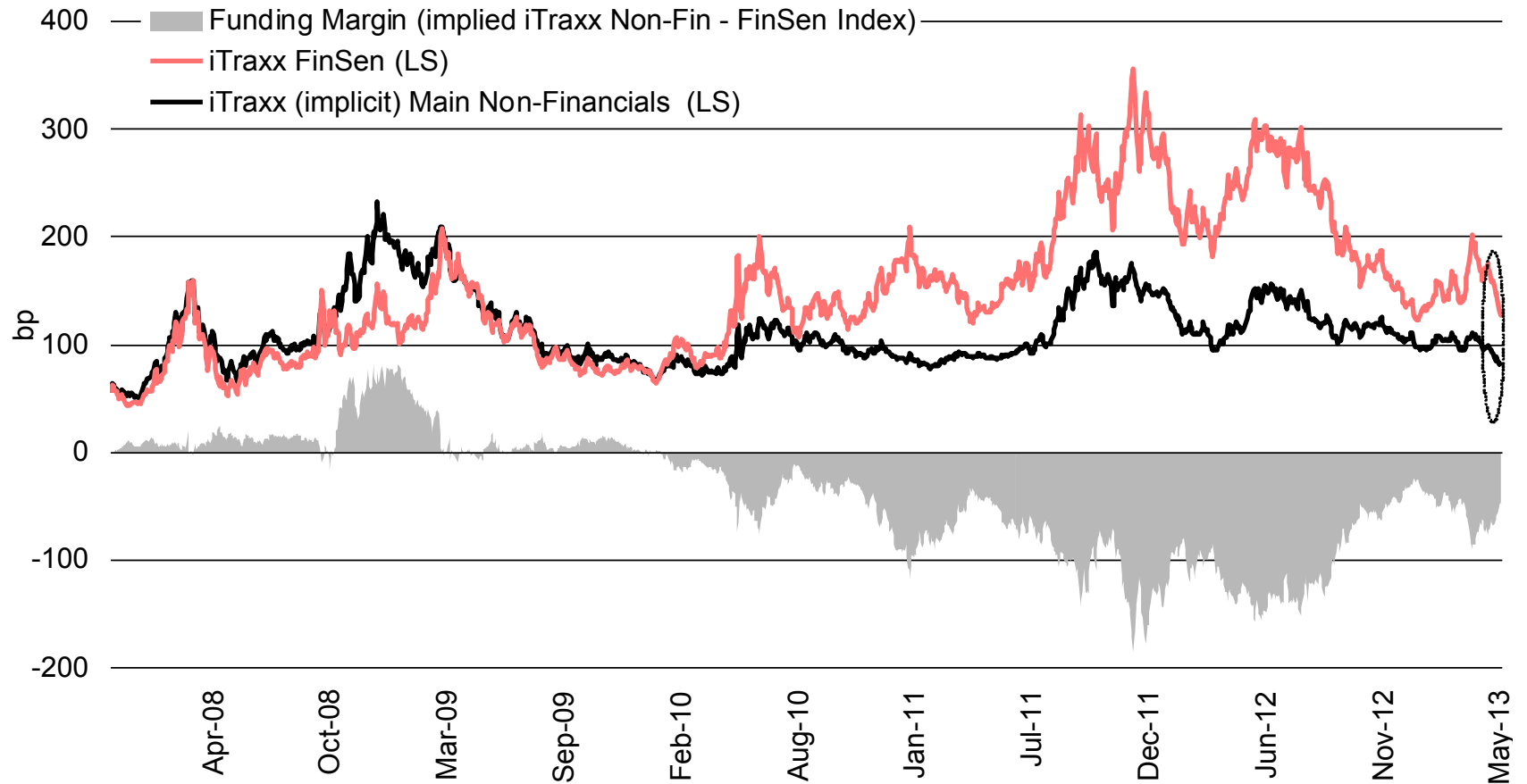


Source: Bloomberg, UniCredit Research

Normalization of dislocations in credit markets (I)

Reduction of Fin vs. Non-Fin credit risk premia is key for sustainability of the traditional European banking model

iTraxx Financials vs. (implied) Non-Financials credit risk premia

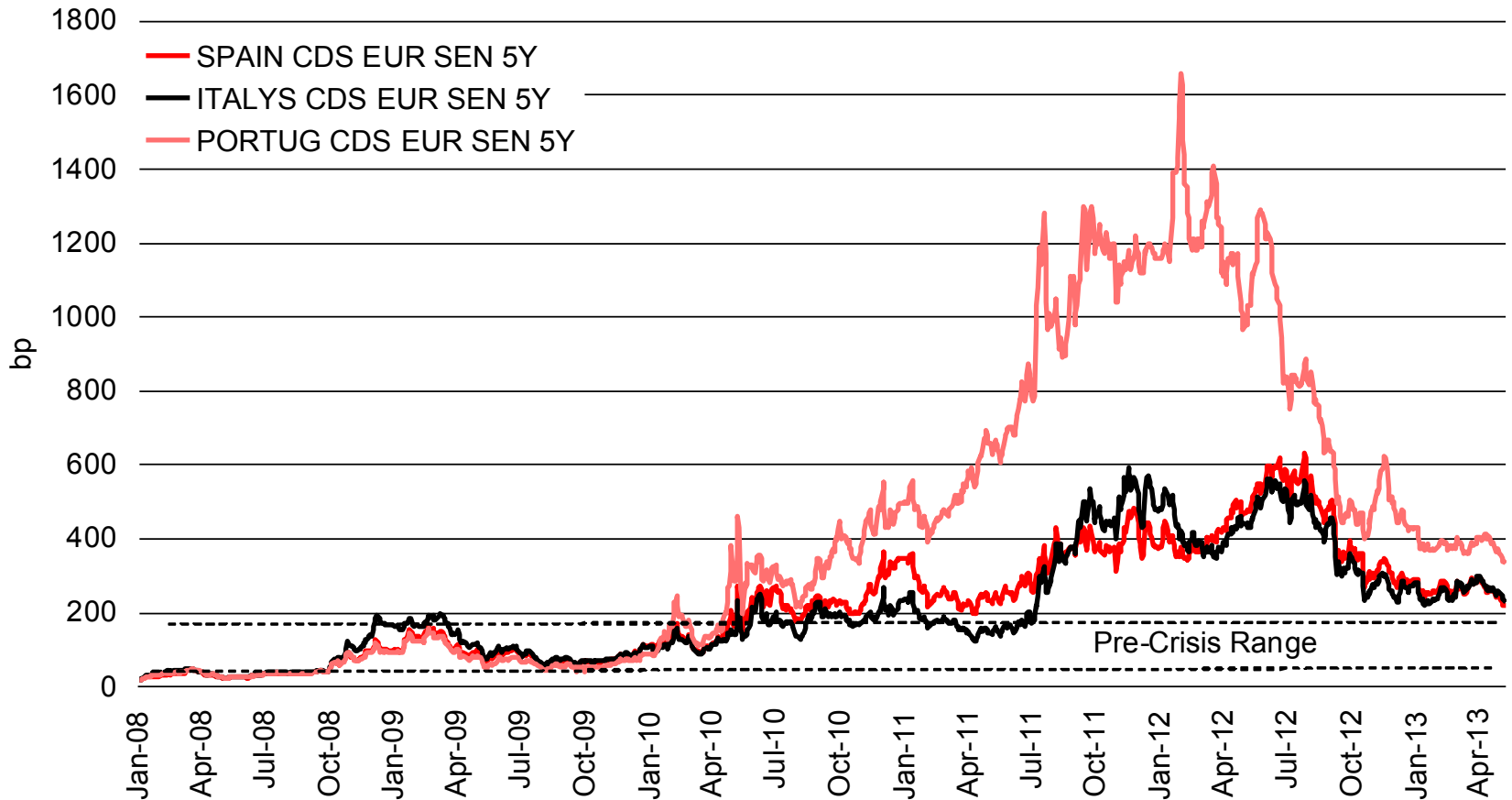


Source: Bloomberg, Markit, UniCredit Research

Normalization of dislocations in credit markets (II)

Sovereign credit risk premia suggest less credit risk and more of a safe haven in eurozone periphery sovereigns

Eurozone periphery 5Y CDS risk premia

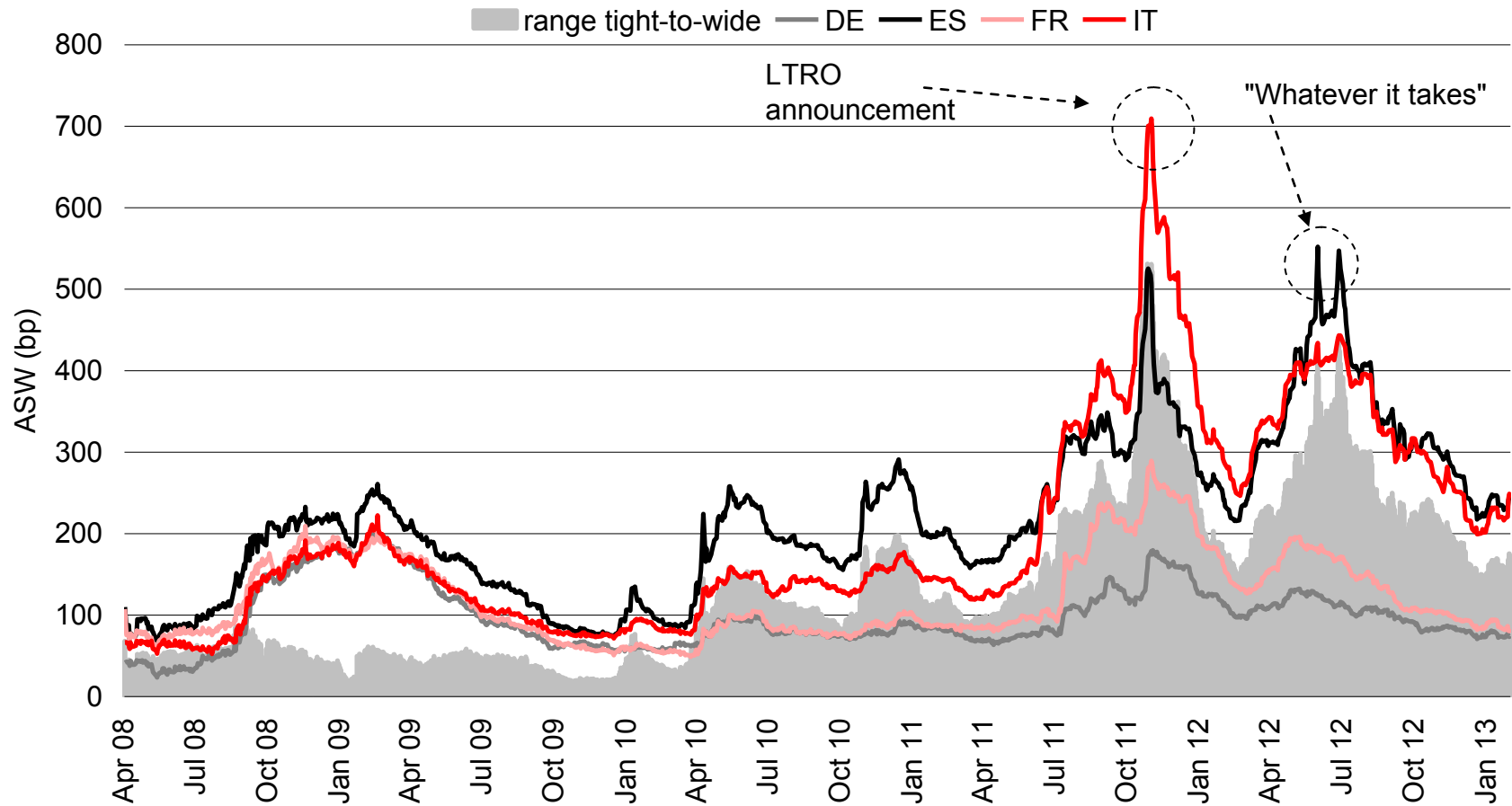


Source: Bloomberg, Markit, UniCredit Research

Normalization of dislocations in credit markets (III)

The road to banking union will lead financials lower

Financials

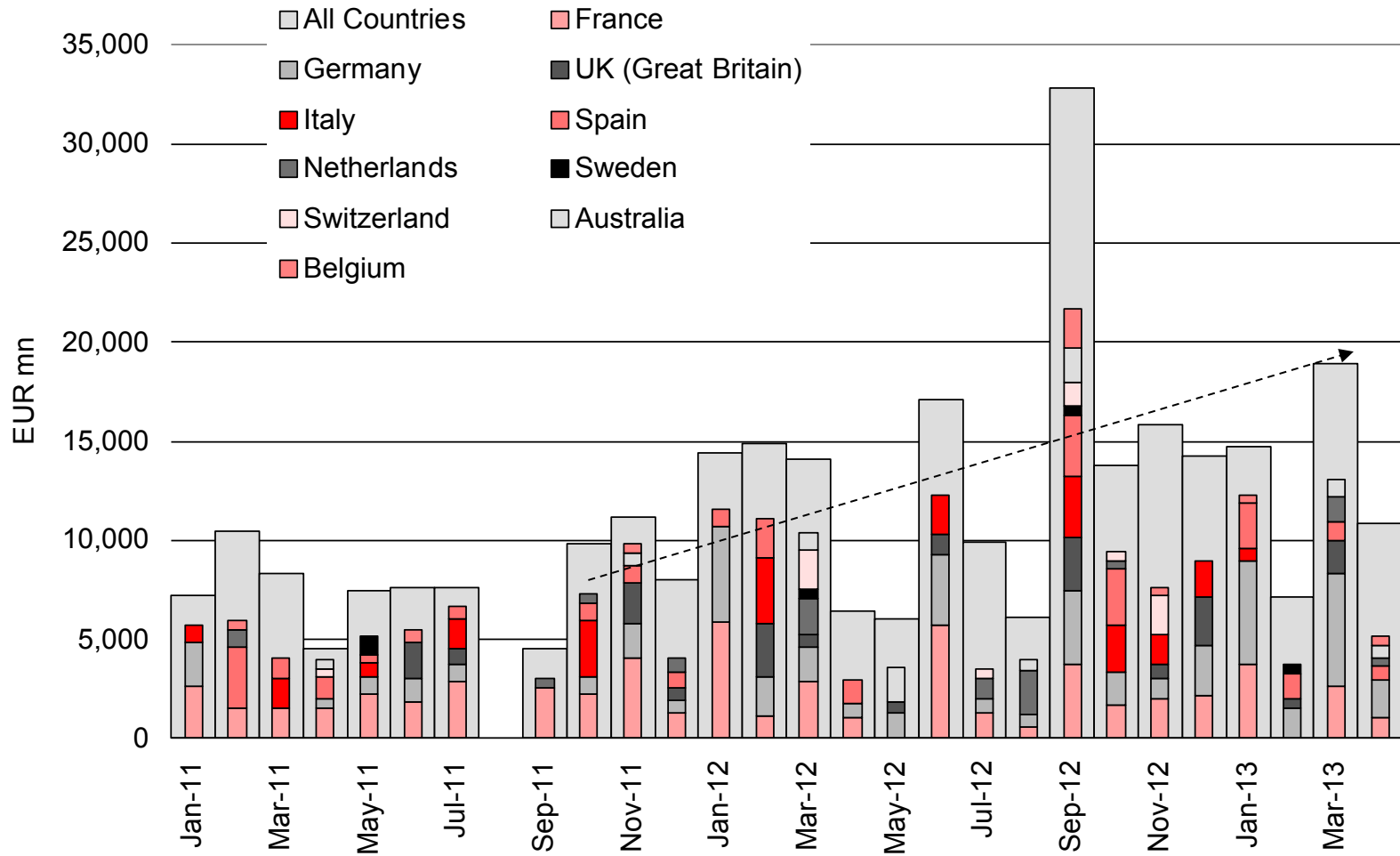


Source: iBoxx, UniCredit Research

Normalization of dislocations in credit markets (IV)

Primary markets are open for issuers in the eurozone periphery

Non-Financials issuance from eurozone periphery



Source: iBoxx, UniCredit Research

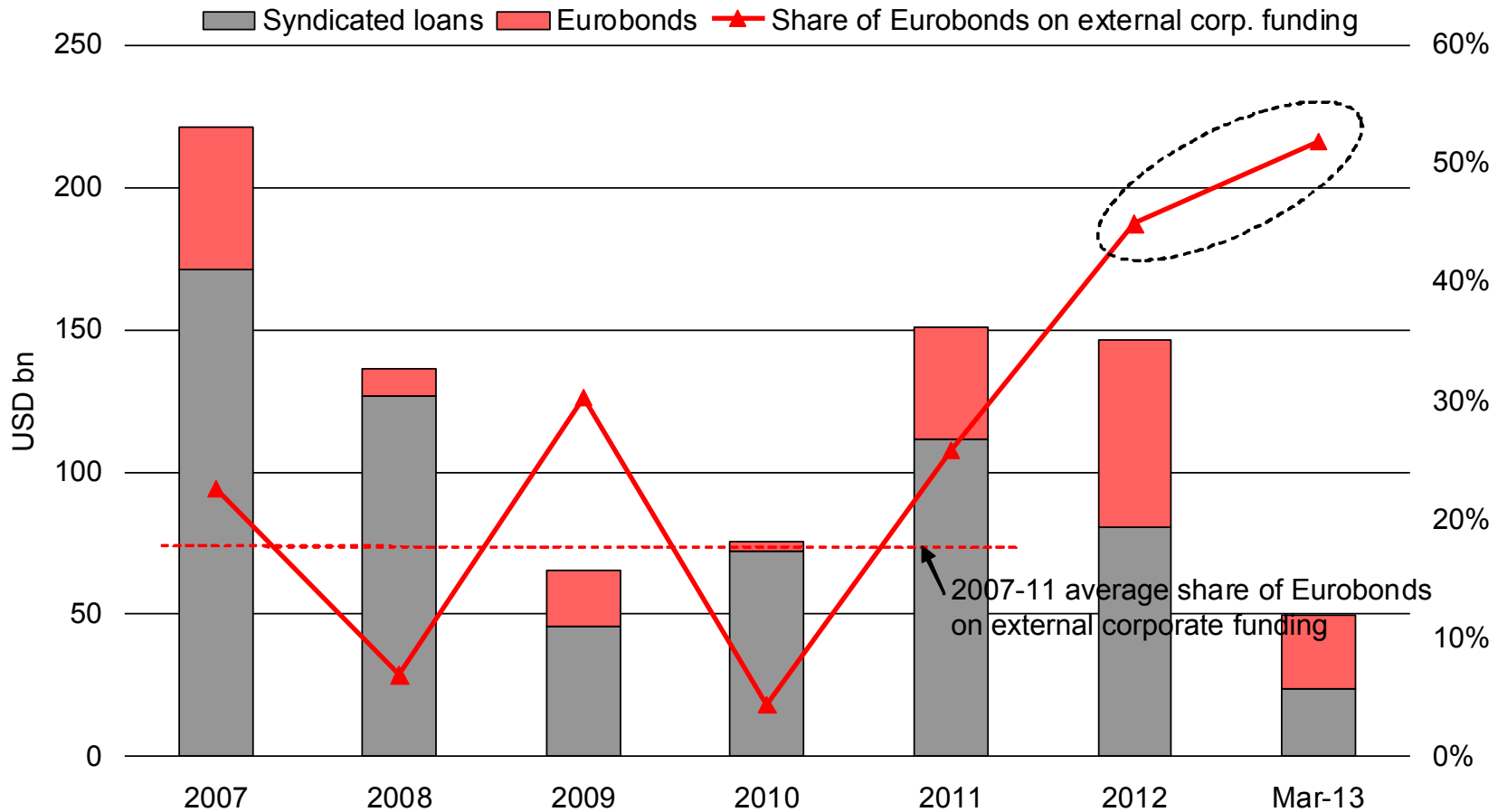
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Corporate bonds gain in importance as a funding source in CEE ...

While the share of Eurobond issuance in external funding of CEE corporates averaged less than 20% between 2007 and 2011, it surged since 2012, and exceeded 50% in 1Q13

Emerging European Eurobonds vs. Syndicated Loans

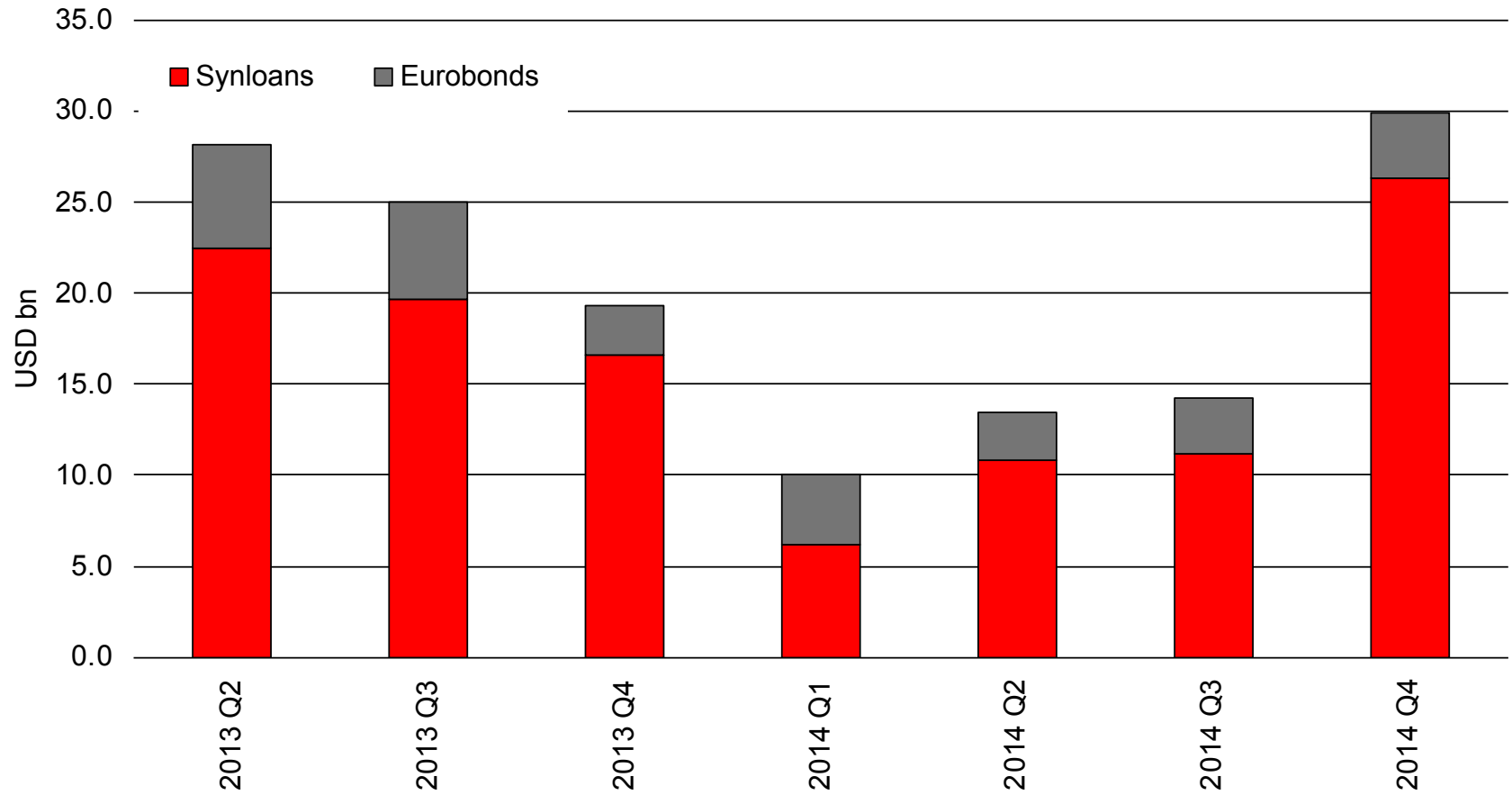


Source: Bond Radar, Dealogic, UniCredit Research

* Emerging Europe refers to the Czech Republic, Hungary, Poland, Slovakia, the Baltic states, Croatia, Bosnia-Herzegovina, Bulgaria, Romania, Serbia, Turkey, Russia, Ukraine, Kazakhstan, Georgia and Azerbaijan

... as syndicated loans refinancing needs are high, creating ...

Emerging European Syndicated Loans and Eurobonds Redemptions

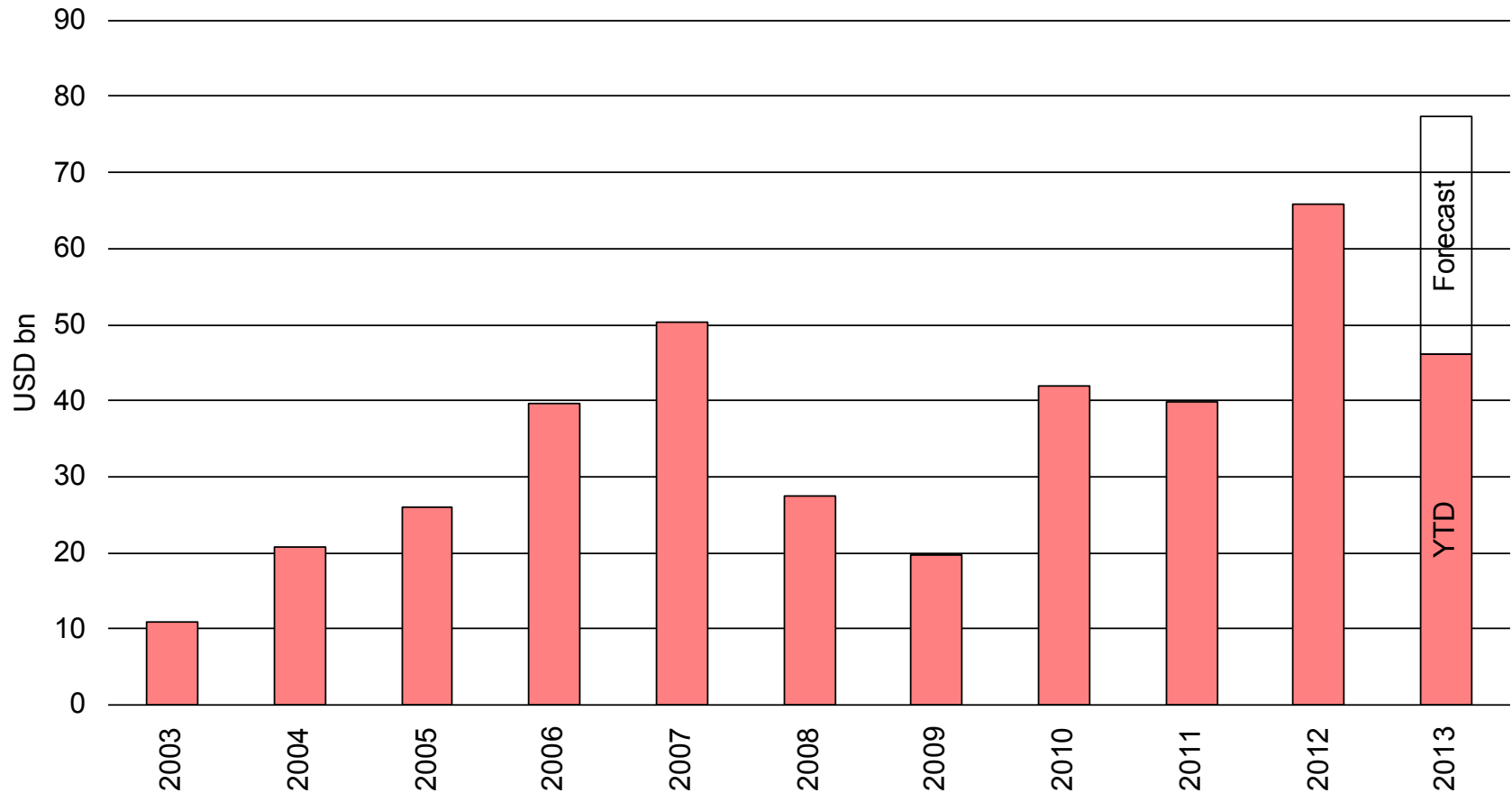


Source: Bloomberg, Dealogic, UniCredit Research

...upside risks in Emerging European corporate Eurobond issuance

We forecast USD 77bn in new issuance from Emerging European corporates in 2013, with risks skewed to the upside

Emerging European corporate bond issuance

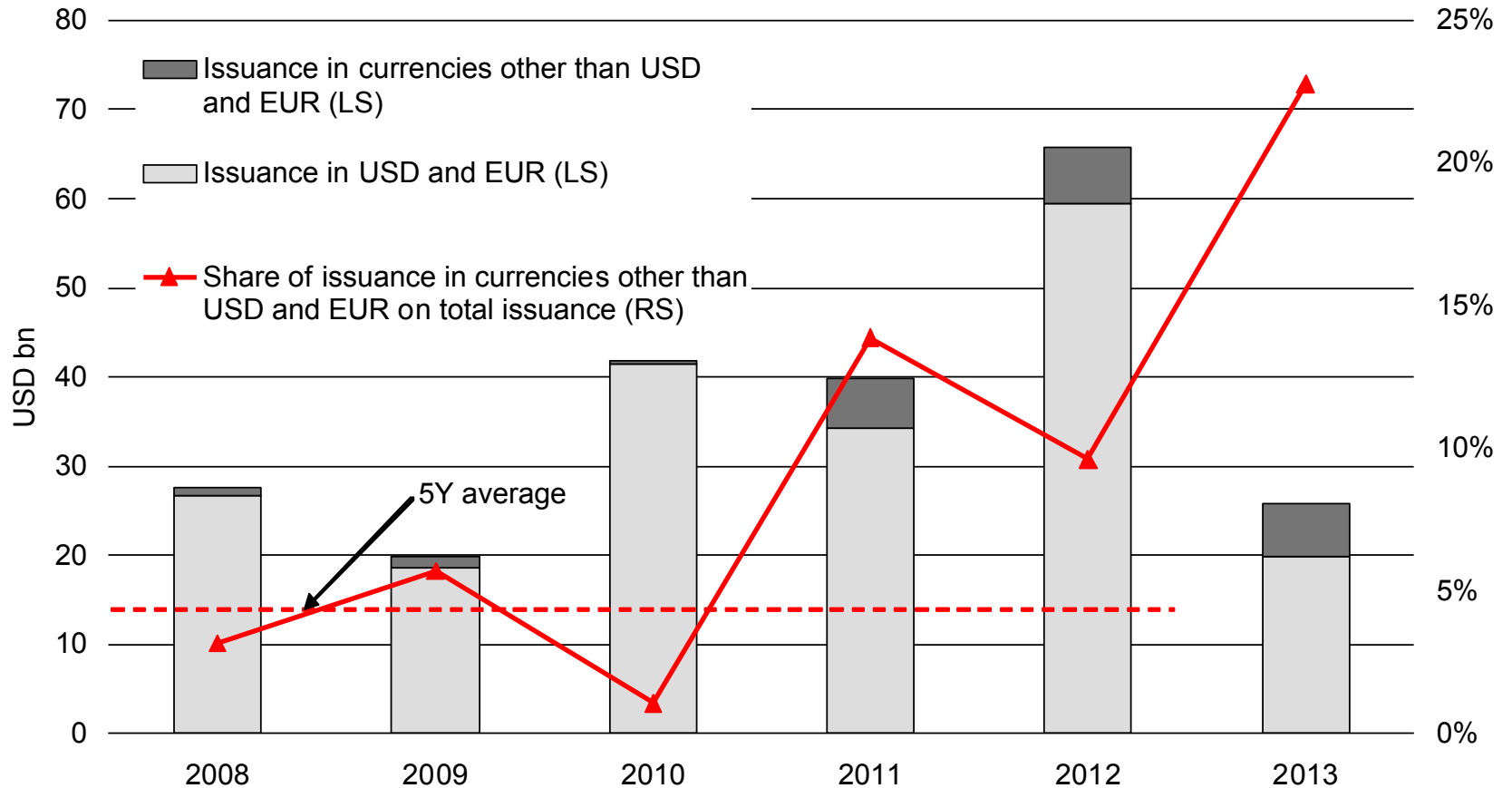


Source: Bond Radar, UniCredit Research

Currencies other than USD or EUR are gaining in importance

... which is a technical supportive factor for existing EUR or USD-denominated issues

EUR/USD vs. other FX-denominated Eurobonds



Source: Bond Radar, UniCredit Research

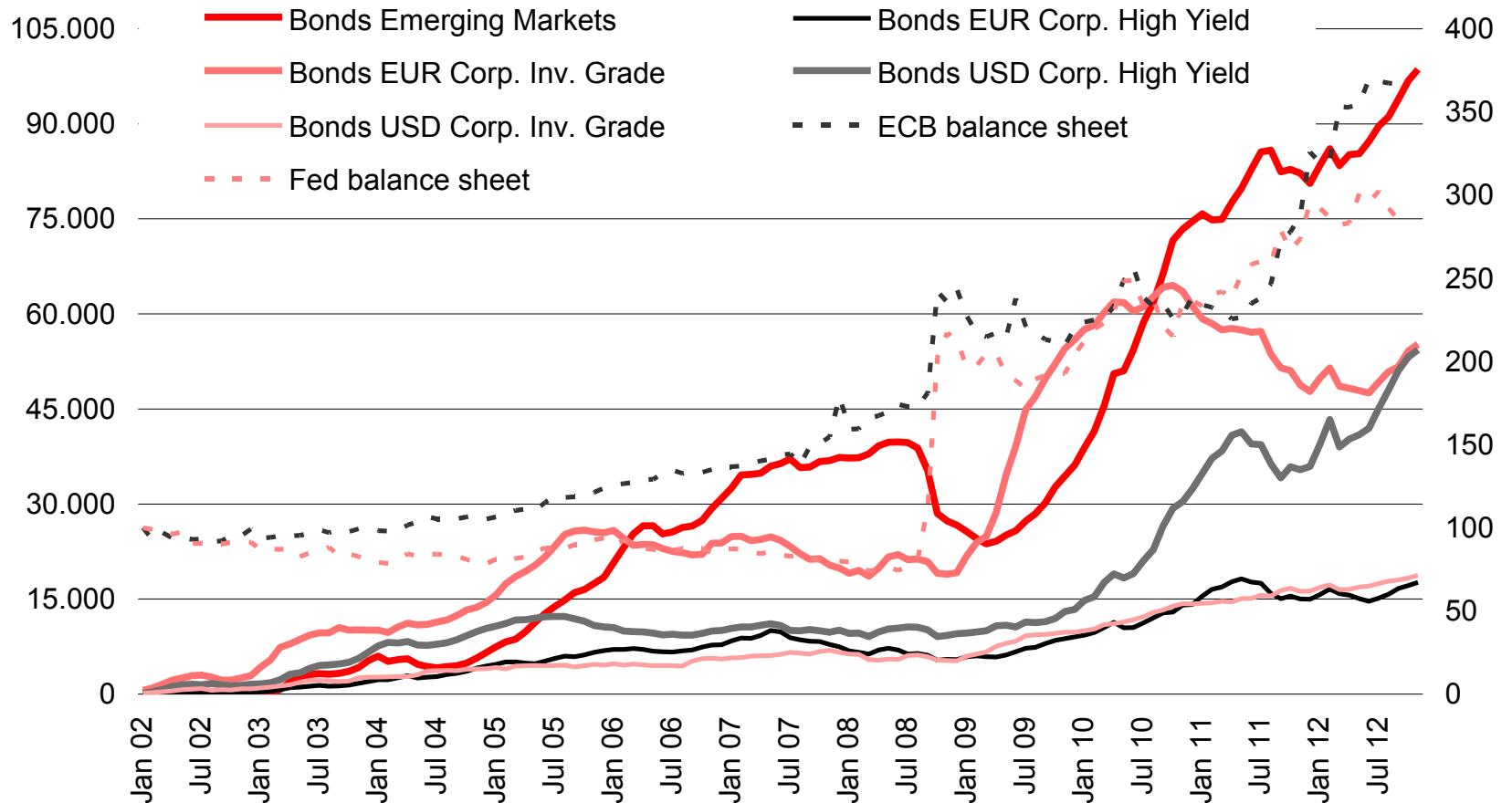
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-

The name of the game: Hunt for yield

Ultra-low yields in advanced economies and the need to diversify portfolios is feeding EM risk appetite – EM funds are the main beneficiary of the balance-sheet expansion of G2 central banks

Cumulative EM bond funds flows

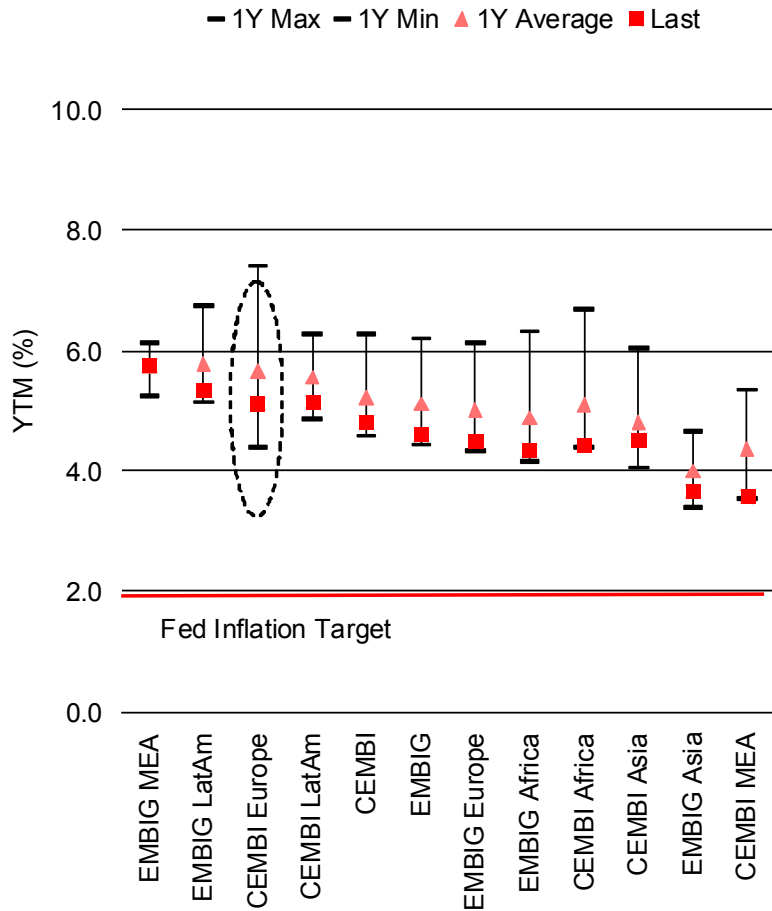


Source: Lipper, UniCredit Research

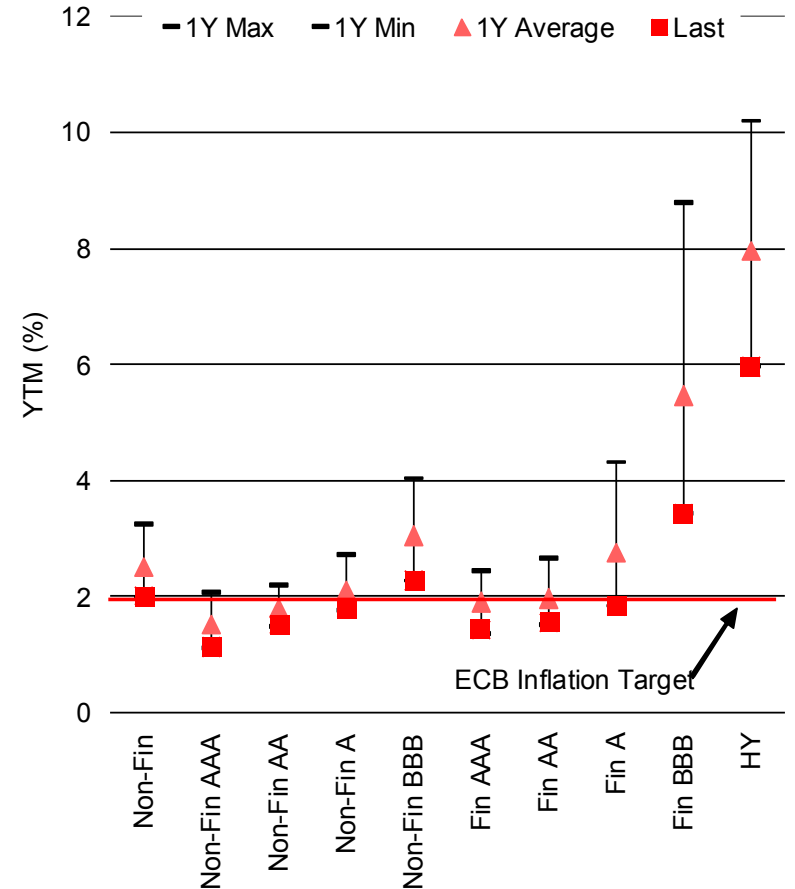
The case for investing in CEE credits (I)

CEE corporate credits offer one of the highest real yields in credit markets; European HG are losing appeal

Current EM yields in a historical context



Current iBoxx yields in a historical context

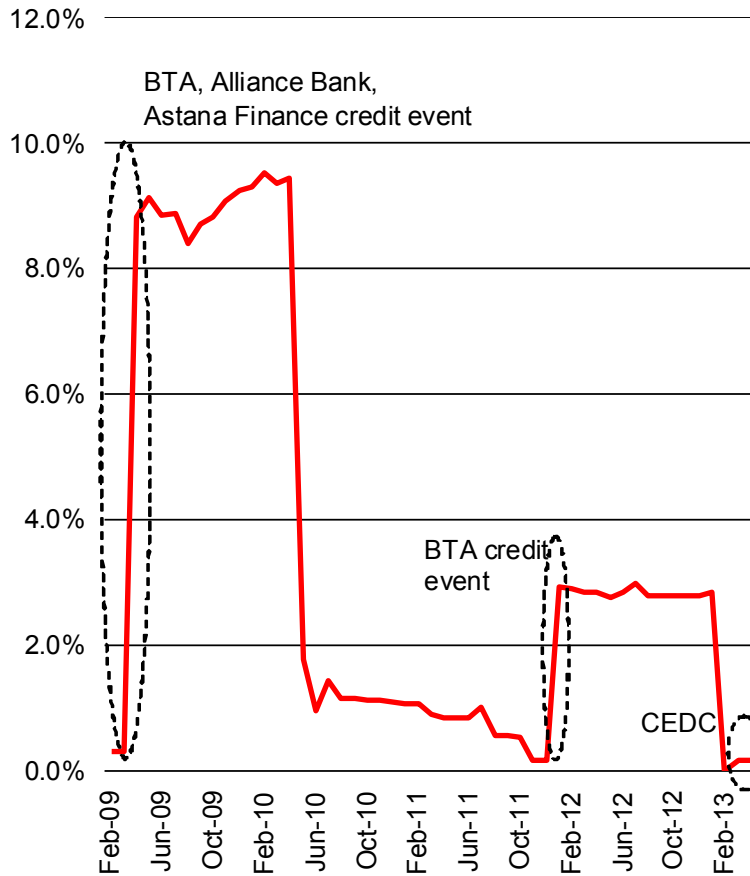


Source: iBoxx, JPM, UniCredit Research

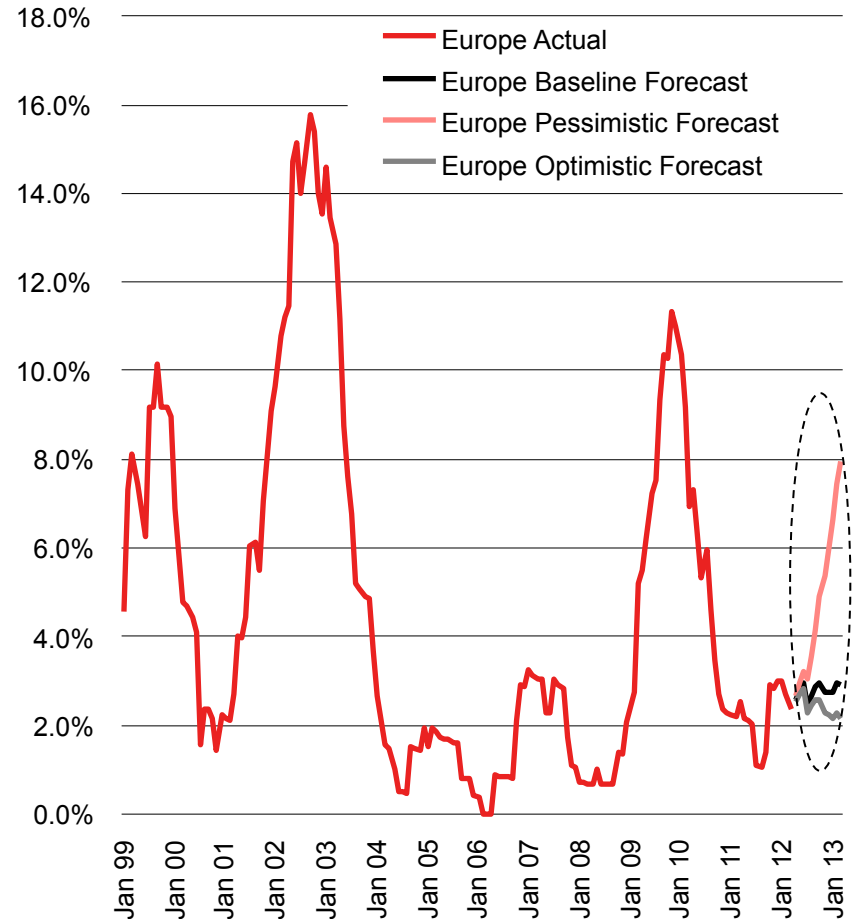
The case for investing in CEE credits (II)

Default rates in CEE are at an all-time low, European speculative-grade default rates are close to historical lows; but the disproportional asymmetry between a pessimistic and an optimistic scenario reflects a high degree of uncertainty

Emerging European Corporate Default Rate



Moody's European Speculative-Grade Default Rates

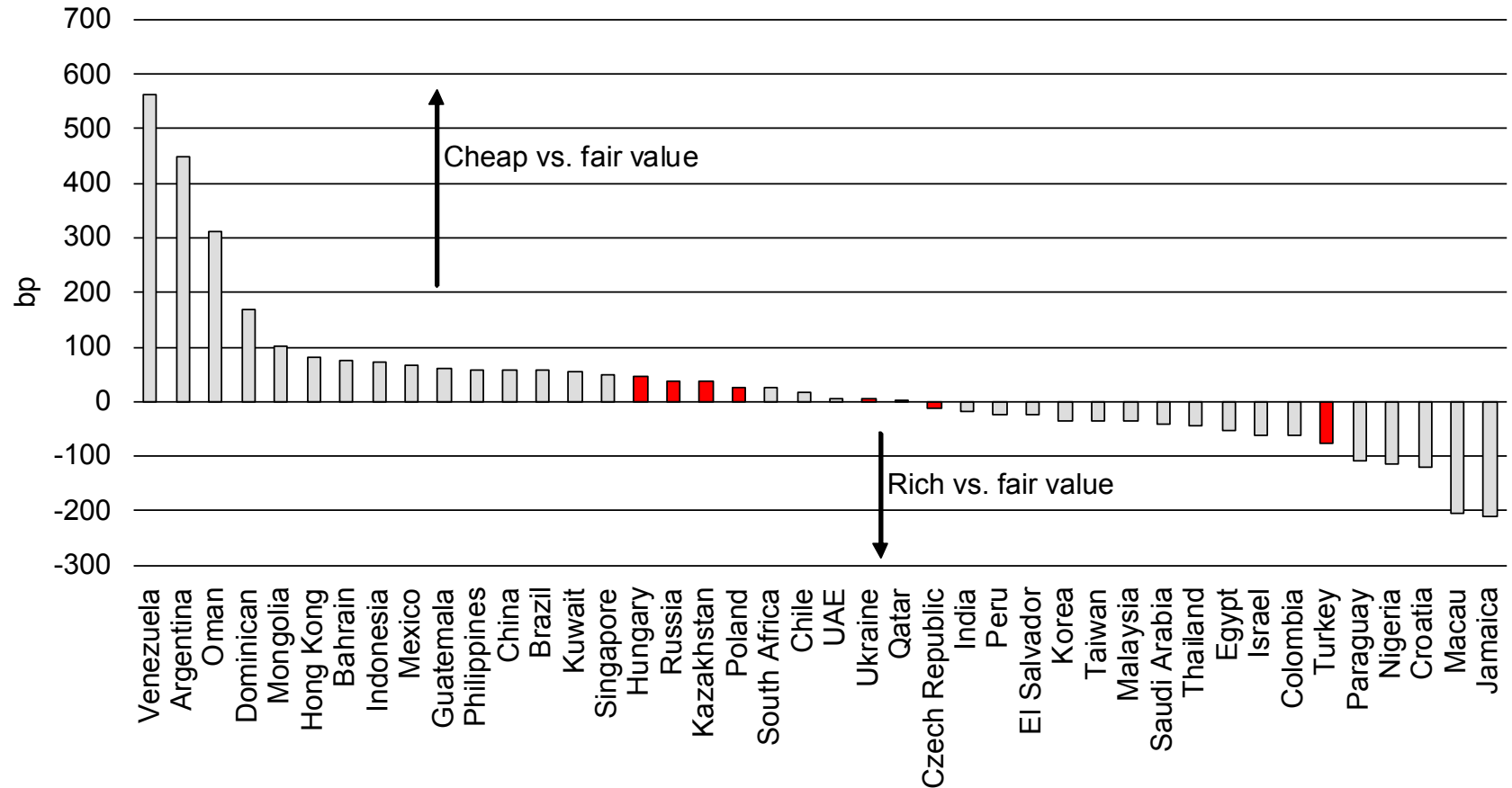


Source: Bloomberg, Moody's, UniCredit Research

The case for investing in CEE credits (III)

Emerging European credits are on balance cheap-to-fair valued

JPM CEMBI spreads index components deviation from fair value (vs. credit rating)

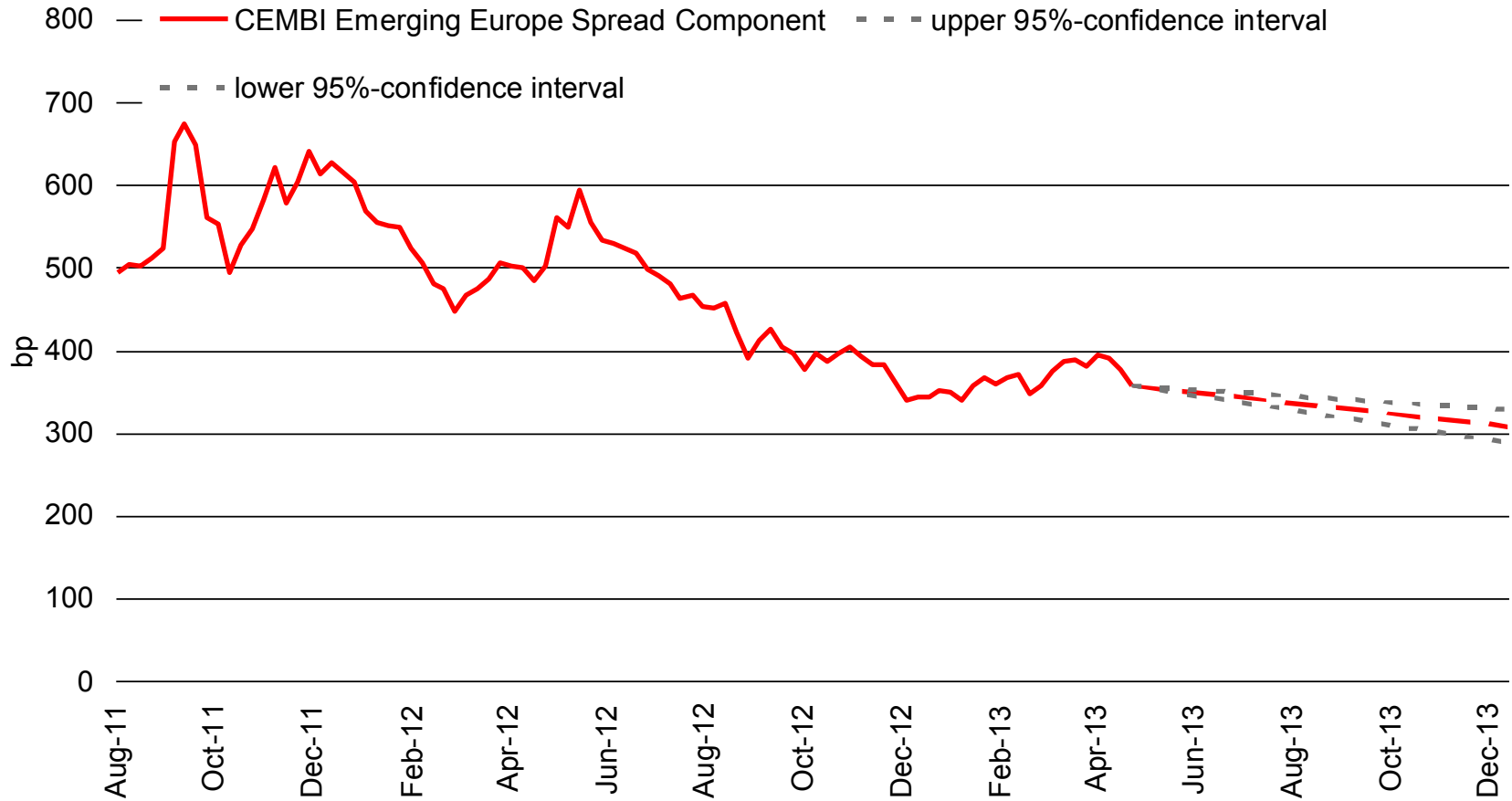


Source: JPM, Bloomberg, UniCredit Research

The case for investing in CEE credits (IV)

We still expect some 50bp spread tightening in Emerging European credits by the end of 2013

JPM CEMBI spreads index forecast



Source: JPM, Bloomberg, UniCredit Research

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